

# You Are Cordially Invited To The Commercial Real Estate Career Summit

[RSVP](#) by September 30, 2014 · Contact Erica Heim at [erh72@cornell.edu](mailto:erh72@cornell.edu)  
[www.realestate.cornell.edu](http://www.realestate.cornell.edu)

**October 9, 2014**  
**\$10.00 - Career Summit Only**

**Location:**  
**Convene**  
**32 Old Slip**  
**New York, NY**

The Career Summit is a pre-conference event for the 32nd Annual Cornell Real Estate Conference, which kicks off on the evening of October 9 with a reception, dinner, and keynote address by David Rubenstein, Co-Founder of The Carlyle Group. The Career Summit is included in the Conference registration, or non-conference attendees may register for the Summit only at a \$10.00 charge.



*The Career Summit is open to all job seekers and professionals interested in commercial real estate.*

## Program Schedule

Trends in Real Estate Career Management Panel  
1:30 pm



**Moderator:**  
Lynn Zuckerman Gray  
Founder & CEO  
Campus Scout

**Panelists:**

Jon Downs, Vice President - Human Resources, Toll Brothers, Inc.  
John Herman, COO and Chief Investment Officer, Rialto Mortgage Finance  
Clara Kim, Vice President & Head of Talent Acquisition & Development, Related Companies  
David Nass, Managing Director, UBS Investment Bank  
Lanhee Yung, Managing Director of Global Fundraising, Starwood Capital Group

Employer Showcase  
2:30 pm

Select commercial real estate employers will be available to discuss employment opportunities individually with Career Summit attendees. Employers from across the commercial real estate industry will be recruiting, including the following representative companies:

- Ackman-Ziff Real Estate Group LLC
- AEW Company
- Clarion Partners
- Eastern Consolidated
- Invesco Real Estate
- LaSalle Investment Management
- National Real Estate Advisors
- Northwestern Mutual
- MetLife
- Principal Financial Group
- Related Companies
- Rialto Capital Management LLC
- Starwood Capital Group
- Toll Brothers
- UBS Investment Bank



About the Cornell University

## Baker Program in Real Estate

The Baker Program in Real Estate at Cornell University admits industry professionals and career-minded students holding an undergraduate degree who will lead others in the profession. Our mission is to educate, develop, and graduate leaders who have completed a comprehensive two-year curriculum that combines coursework with industry exposure to deliver fundamental knowledge about all facets of real estate including an array of advanced analytical skills. Students are educated about real estate as the built environment and as investible assets, which play important roles in the international economy and in societal institutions. The Baker Real Estate Program is the premier education opportunity of its kind in the world, built on a long-standing commitment to maintaining a large resident faculty and an interdisciplinary curriculum with access to an extensive set of courses in traditional and emerging areas of study.

The 2014 Career Summit presented by:



Cornell University  
Baker Program in Real Estate

**NAREIM**

National Association  
of Real Estate Investment Managers

