



**NAREIM**

National Association  
of Real Estate Investment Managers

# 2017 | EO EXECUTIVE OFFICERS FALL MEETING

## **DRAFT Agenda**

Fall 2017 NAREIM Executive Officers Meeting  
The Langham Hotel Chicago  
Chicago, IL

“Adversity is neither friend nor foe. It is a common acquaintance that is desired less and rewarded most when embraced.”

— Carolyn Wells

**Wednesday,  
October 11, 2017**

**10:00 AM**

**Board Meeting**

**11:00 AM**

**Meeting Walk Through**

**12:00 PM**

**Lunch**

**1:00 PM**

**Welcome to Meeting**

Peter DiCorpo, NAREIM Chair

**1:10 PM**

**Meeting Opening Remarks**

Gunnar Branson, NAREIM President

**1:20 PM**

**Change in the retail landscape. Obsolescence, Transformation, Reinvention – What is going on?  
Can we change all that retail into something profitable again?**

**2:20 PM**

**Amazon Disruption of Retail and Industrial**

**3:15 PM**

**Break**

**3:30 PM**

**Industrial Transformation: What is really happening on the ground and what is driving industrial investment strategies?**

Michael Brennan, Brennan Investment Group

**4:15 PM**

**NAREIM Operations Briefing – Insights, Trends, & Discussion from the 2017 NAREI Management and Compensation Surveys**

Erin Green, FPL Consulting

**5:00 PM**

**Summary of Session and Preview of Day 2**

**5:15 PM**

**Break**

**6:30 PM Cocktails & Dinner**

**Thursday,  
October 12, 2017**

**8:00 AM**

**Breakfast**

**9:00 AM**

**Group Discussion: What's on your mind?**

**9:45 AM**

**Transformation of Real Estate Demand – How far ahead of investors are the users of office, retail, multi-family, and industrial? Are we investing and building for yesterday's demand?**

Rene Circ, Co-Star

**10:30 AM**

**Break**

**10:45 AM**

**Large scale solar for commercial properties: untapped opportunity for value creation**

How smart real estate owners like ProLogis and General Growth Properties reduced cost and created revenue through smart applications of solar micro-grids on their assets.

Mike Bendewald, Rocky Mountain Institute

**11:15 AM**

**Technology and Data Discussion: How technology is changing the process, value, and definition of real estate investing.**

Brandon Sedloff, Juniper Square  
Nils Kok, Geophy

**12:15 PM**  
**Final Remarks**

**12:30 PM**  
**Meeting Close**